



NORRES  
BAGGERMAN

Better. Stronger. Together.

At the earliest possible start date we are looking for a:

## Field Sales Manager (f/m/d)

For the development and growth of sales and customer base throughout the UK either based from your own home office or centrally at our UK Subsidiary.

### A task that challenges:

- Gaining business to business sales based on customer requirements within the market.
- Primary focus on development of new business opportunities to enlarge our existing customer base within our main target areas.
- Development and co-ordination of sales actions / activities in line with our operational structure outlined by the NORRES Baggerman headquarters.
- Market research, detailed analysis of trends and patterns within our sector and adding valuable potential to our growing database system.
- Effective data management and record keeping and working with our unique reporting systems / structures to communicate activities in your sales area.

### A profile that convinces:

- Proven track records and solid background in sales.
- Experience in effective communication and high quality telephone manners.
- Flexible and high willingness to travel.
- Willingness to learn a new range of very technical products within our market segments.
- Solid business skills and proven track record in a business environment.
- Ability to work alone when required but also able to work as part of our team.

### A working environment that inspires:

- A challenging task with good development opportunities within the role.
- Full Training on our products, processes and systems.
- A Flat hierarchies and a great deal of creative freedom.
- Company car, laptop and mobile phone to conduct the work tasks.

### Have we piqued your interest?

Then we look forward to receiving your detailed application - including salary expectations and earliest possible starting date - exclusively online at: [scott.hosten@norres-baggerman.com](mailto:scott.hosten@norres-baggerman.com)

We look forward to getting to know you!



### About the NORRES Baggerman Group:

We are a globally active corporate group and have been setting standards in the development and manufacture of innovative high-tech hose system solutions for over 130 years. Our products are indispensable for key industries such as agriculture, the food and pharmaceutical industries, plastics processing, robotics and energy technology. With around 400 employees at six production sites and 14 sales locations, we stand for top performance, quality and sustainable success - worldwide. Our innovative strength was confirmed in 2022 with the award as one of the 500 top hidden champions in the DACH region - proof of our leading role in the industry.

Want to find out more about us? Then visit us here: [norres-baggerman.com](https://www.norres-baggerman.com) or on YouTube: <https://youtu.be/UpoSdf36Qk>.